



## **Intellectual Property Manager**

### **Life Sciences**

#### **Innovate Calgary**

CALGARY, ALBERTA

Innovate Calgary offers technology transfer and business incubator services to researchers within the University of Calgary, in addition to supporting entrepreneurs and businesses in Alberta and beyond. We provide a unique environment for employees by combining a flexible work environment with great exposure to the breadth of Alberta's growing advanced technology sector. We are currently accepting applications for the following position:

Intellectual Property Manager, Life Sciences (full-time, permanent)

The Intellectual Property Manager, as a member of the Intellectual Property Management team, will facilitate the identification, business assessment, licensing and commercialization of, primarily, medical and life science-based technology. The Intellectual Property Manager will be responsible for administering a portfolio of existing technologies in addition to working with clients to identify and evaluate new inventions for commercial potential, marketing to and initiating contacts with potential licensees, negotiating and closing licence agreements with industry partners, and developing intellectual property protection strategies for the technology portfolio under their management.

#### **Key Accountabilities:**

- Support Innovate Calgary's mandate of excellence in technology commercialization;
- Identify new inventions derived from research executed at the University of Calgary;
- Perform assessments of patentability, market potential and overall commercial potential;
- Meet with investigators/researchers as needed to evaluate and define strategy for the commercialization of inventions;
- Develop marketing strategies and conduct market analysis for technologies in portfolio;
- Develop intellectual property protection strategies and manage ongoing prosecution of intellectual property in a timely and cost-effective manner;
- Identify and initiate contacts with potential licensees;
- Design and initiate licensing strategies for each technology in portfolio;
- Negotiate and close licence and equity agreements with industry partners;
- Maintain and efficiently utilize all aspects of a technology and intellectual property project management database for each technology in portfolio;
- Other duties and responsibilities as assigned.

#### **Personal Characteristics:**

- Sound business judgement, communication and interpersonal skills;
- Intelligent, personable and willing to proactively engage clients and team members;
- Proactive business relationship management skills with a commitment to completion of projects;
- Willingness to take on different levels of responsibility;
- Entrepreneurial, possesses the ability to work in an evolving environment with multiple stakeholders;



- Detail-oriented, meticulous but confident, tenacious and diplomatic;
- Self-motivated, open-minded;
- Excellent oral and written communication skills;
- The ability to work with and organize large volumes of data.

**Skills/Qualifications:**

- Master's or Doctorate degree in Life Sciences (PhD preferred) with significant related experience, MBA is an asset;
- Three to five years of experience working independently or managing intellectual property, commercialization and transfer of unique technology to industry is strongly preferred;
- Education or experience in intellectual property law or business management is a plus, as is experience in the development and marketing of unique technologies.

Interested applicants are asked to forward their resume to [hr@innovatecalgary.com](mailto:hr@innovatecalgary.com). Alternatively, resumes may be mailed to: HR, Innovate Calgary, 3553-31 St NW, Calgary AB, T2L 2K7.

We thank all applicants for their interest however, only those persons for whom we need further information or who are being considered for an interview will be contacted.